## Lambert Smith <br> Hampton <br> TOCS 2023 SUMMARY COST BREAKDOWN

| COSTS $£$ per sq ft NIA per annum | Net Effective Rent | Rates | Annualised costs | Hard / Soft FM | Management Fees | TOTAL / sq ft | Total Per Workstation ( 100 sq ft ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Aberdeen | £30.06 | £10.27 | €9.59 | £31.97 | £2.03 | £83.93 | €8,393 |
| Basingstoke | £23.93 | £11.11 | £10.42 | £31.00 | £1.87 | ¢78.33 | €7,833 |
| Belfast | £21.00 | £8.76 | £9.59 | €29.44 | €1.75 | €70.55 | €7,055 |
| Birmingham | £33.00 | £12.83 | £9.59 | €30.72 | £2.19 | ¢88.33 | ¢8,833 |
| Bournemouth | £24.30 | £7.91 | £9.59 | £30.85 | £1.85 | €74.50 | €7,450 |
| Bracknell | £26.40 | £8.93 | £10.42 | €30.94 | £1.96 | €78.65 | €7,865 |
| Brighton | £34.69 | £10.46 | €10.42 | €31.22 | €2.19 | £88.98 | €8,898 |
| Bristol | £35.77 | £11.28 | €9.59 | €31.05 | £2.27 | €89.96 | €8,996 |
| Cambridge | €50.88 | £20.17 | €10.42 | €30.59 | €2.72 | €114.79 | €11,479 |
| Cardiff | £21.46 | £9.98 | €9.59 | €30.48 | £1.77 | £73.28 | €7,328 |
| Crawley | £23.10 | £10.36 | £10.42 | £30.86 | £1.84 | £76.58 | €7,658 |
| Croydon | € 32.81 | £14.80 | £10.42 | € 31.08 | €2.15 | £91.26 | £9,126 |
| Edinburgh | €41.44 | £10.89 | €9.59 | €32.43 | €2.38 | £96.74 | £9,674 |
| Exeter | £23.13 | €9.28 | €9.59 | €30.55 | £1.81 | $€ 74.36$ | €7,436 |
| Farnborough | £25.99 | £11.03 | £10.42 | €30.90 | €1.94 | £80.28 | €8,028 |
| Glasgow | £29.29 | £10.92 | €9.59 | €32.40 | £2.06 | £84.26 | €8,426 |
| Guildford | £33.00 | £14.47 | £10.42 | £31.27 | £2.19 | £91.34 | £9,134 |
| Heathrow | €32.30 | £11.61 | £10.42 | €31.92 | £2.15 | £88.41 | ¢8,841 |
| High Wycombe | £22.69 | £11.04 | £10.42 | €30.91 | £1.83 | €76.89 | €7,689 |
| Leeds | €30.53 | £10.66 | €9.59 | €30.49 | £2.10 | £83.37 | €8,337 |
| Leicester | £16.50 | €7.46 | €9.59 | €30.16 | £1.61 | €65.33 | £6,533 |
| Liverpool | €21.04 | £6.50 | €9.59 | € 30.34 | £1.77 | £69.24 | £6,924 |
| London - City | €68.06 | £30.77 | £11.25 | €33.34 | £3.41 | £146.83 | £14,683 |
| London - Docklands | £42.63 | £23.47 | £11.25 | £33.10 | £2.57 | £113.01 | £11,301 |
| London - Hammersmith | £49.88 | £24.82 | £11.25 | €33.03 | £2.73 | £121.71 | £12,171 |
| London - Midtown | £66.00 | €22.56 | £11.25 | £33.38 | £3.33 | £136.51 | £13,651 |
| London - Southbank | £64.35 | £30.86 | £11.25 | €33.04 | £3.28 | £142.78 | £14,278 |
| London - West End Core | £113.63 | £54.26 | £11.25 | €33.57 | €4.95 | £217.65 | €21,765 |
| London-West End non-core | £81.64 | £45.29 | £11.25 | €33.22 | €3.85 | £175.25 | £17,525 |
| Luton | £21.88 | £7.93 | £10.42 | £30.79 | £2.11 | £73.13 | €7,313 |
| Maidenhead | £33.83 | £13.85 | £10.42 | £30.88 | €2.22 | £91.20 | £9,120 |
| Maidstone | €24.05 | £9.91 | £10.42 | £30.79 | £1.84 | €77.01 | €7,701 |
| Manchester | €39.78 | £14.83 | £9.59 | €30.77 | £2.36 | £97.33 | €9,733 |
| Milton Keynes | £24.75 | £8.21 | £10.42 | £30.89 | £1.87 | £76.15 | €7,615 |
| Newcastle | £25.75 | £9.76 | €9.59 | €30.28 | $€ 1.92$ | £77.31 | €7,731 |
| Northampton | £20.25 | £6.07 | €9.59 | £30.11 | €1.72 | £67.74 | £6,774 |
| Norwich | £14.03 | £7.97 | €9.59 | £29.77 | £1.53 | £62.90 | £6,290 |
| Nottingham | ¢21.88 | £7.31 | €9.59 | €30.02 | £1.78 | €70.58 | €7,058 |
| Oxford | £57.81 | £10.85 | £10.42 | €31.25 | £2.95 | £113.29 | £11,329 |
| Portsmouth | £27.75 | £8.74 | £10.42 | €30.59 | £1.96 | €79.45 | €7,945 |
| Preston | £17.50 | £4.80 | £9.59 | €30.31 | €1.63 | £63.83 | £6,383 |
| Reading | £33.00 | £14.94 | £10.42 | €30.92 | £2.19 | £91.47 | £9,147 |
| Richmond | €54.63 | €20.27 | £10.42 | €31.53 | £2.83 | £119.69 | £11,969 |
| Sheffield | £23.60 | €9.02 | £9.59 | £30.50 | £1.85 | £74.56 | €7,456 |
| Slough | €31.35 | £12.21 | €10.42 | €31.17 | £2.13 | £87.29 | €8,729 |
| Southampton | £32.38 | £10.74 | £10.42 | € 30.78 | £2.11 | £86.43 | €8,643 |
| St Albans | £39.31 | €13.45 | £10.42 | €30.92 | £2.34 | £96.44 | €9,644 |
| Staines | €32.81 | £14.57 | £10.42 | €31.03 | £2.15 | £90.98 | €9,098 |
| Swansea | €12.40 | £5.42 | £9.59 | €30.41 | £1.81 | £59.63 | €5,963 |
| Swindon | £18.56 | €9.90 | €9.59 | € 30.57 | £1.69 | €70.31 | €7,031 |
| Uxbridge | €31.50 | £9.54 | £10.42 | €31.84 | £2.11 | €85.41 | €8,541 |
| Warrington | £20.35 | €7.90 | €9.59 | €30.53 | £1.60 | €69.98 | €6,998 |
| Watford | €32.85 | £12.89 | €10.42 | €31.08 | £2.14 | €89.38 | €8,938 |
| Woking | €30.53 | £13.75 | £10.42 | €30.94 | £2.10 | ¢87.74 | €8,774 |

20-YEAR OLD BUILDING

| Net Effective Rent | Rates | Annualised costs | $\begin{gathered} \text { Hard / Soft } \\ \text { FM } \end{gathered}$ | Management Fees | TOTAL / sq ft | Total Per Workstation (100 sq ft) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| £20.56 | £9.33 | £9.59 | £36.13 | £1.74 | £77.36 | £7,736 |
| £15.26 | £9.09 | £10.42 | €35.41 | £1.57 | €71.75 | €7,175 |
| £16.20 | €6.70 | £9.59 | €34.08 | £1.58 | €68.16 | £6,816 |
| £26.00 | £10.33 | €9.59 | € 35.24 | £1.96 | €83.12 | €8,312 |
| €18.98 | £5.53 | £9.59 | €35.28 | £1.70 | €71.09 | €7,109 |
| €18.98 | £8.25 | £10.42 | €35.29 | £1.70 | £74.64 | €7,464 |
| €27.00 | €9.79 | £10.42 | €35.58 | £1.94 | €84.74 | €8,474 |
| £29.75 | €7.55 | €9.59 | €35.47 | £2.05 | £84.41 | ¢8,441 |
| €35.00 | £15.50 | £10.42 | €35.03 | £2.23 | £98.18 | €9,818 |
| £13.73 | €8.89 | €9.59 | £34.89 | £1.51 | £68.61 | £6,861 |
| £18.15 | £8.56 | £10.42 | £35.29 | £1.67 | £74.10 | €7,410 |
| £25.81 | £10.00 | €10.42 | €35.34 | £1.91 | €83.49 | €8,349 |
| €28.50 | €9.32 | €9.59 | €36.63 | £1.97 | £86.01 | €8,601 |
| £19.89 | £5.21 | €9.59 | £34.93 | £1.70 | $€ 71.32$ | €7,132 |
| £18.56 | £8.72 | £10.42 | € 35.23 | £1.69 | €74.62 | €7,462 |
| £24.75 | €7.44 | €9.59 | €36.65 | £1.90 | £80.34 | €8,034 |
| €21.04 | £12.48 | £10.42 | € 35.65 | €1.77 | £81.36 | €8,136 |
| £24.75 | €8.88 | £10.42 | €35.94 | £1.90 | £81.89 | €8,189 |
| £17.33 | £4.76 | £10.42 | €35.27 | €1.64 | £69.42 | €6,942 |
| €22.28 | £8.83 | €9.59 | €34.96 | £1.81 | £77.48 | €7,748 |
| £15.26 | £5.41 | €9.59 | £34.65 | £1.57 | £66.48 | £6,648 |
| £16.50 | £5.99 | €9.59 | £34.80 | £1.61 | £68.49 | £6,849 |
| €40.30 | €21.04 | €11.25 | €37.26 | £2.48 | £112.33 | £11,233 |
| £24.27 | £16.57 | £11.25 | £37.04 | £1.92 | £91.05 | £9,105 |
| €33.00 | £23.36 | £11.25 | €36.96 | £2.19 | €106.75 | £10,675 |
| £45.38 | £19.72 | £11.25 | £37.30 | £2.62 | £116.27 | £11,627 |
| €42.90 | €22.12 | £11.25 | €36.98 | £2.53 | £115.78 | €11,578 |
| £61.88 | £49.29 | £11.25 | £37.50 | £3.19 | £163.11 | £16,311 |
| £56.10 | £28.96 | €11.25 | €37.14 | £2.99 | £136.43 | €13,643 |
| £13.50 | £7.61 | £10.42 | €35.22 | £1.93 | £68.68 | £6,868 |
| £25.58 | £11.85 | €10.42 | £35.27 | £1.93 | £85.05 | €8,505 |
| £17.50 | £9.03 | £10.42 | €35.23 | £1.63 | £73.81 | €7,381 |
| €30.06 | £10.54 | €9.59 | €35.30 | €2.03 | £87.52 | €8,752 |
| €21.15 | £5.44 | €10.42 | €35.36 | £1.75 | £74.12 | €7,412 |
| £21.88 | €9.02 | €9.59 | £34.73 | £1.79 | €77.01 | €7,701 |
| £13.50 | £5.05 | €9.59 | €34.58 | €1.49 | £64.22 | € 6,422 |
| £10.73 | £5.07 | €9.59 | £34.28 | €1.43 | £61.11 | £6,111 |
| £16.09 | £4.67 | €9.59 | €34.52 | £1.60 | £66.47 | €6,647 |
| £37.00 | £9.09 | £10.42 | €35.71 | £2.26 | €94.48 | €9,448 |
| £21.00 | £7.32 | £10.42 | €35.04 | €1.75 | €75.54 | €7,554 |
| £9.63 | £2.77 | £9.59 | £34.80 | £1.39 | £58.19 | €5,819 |
| £25.58 | £10.39 | £10.42 | €35.41 | £1.93 | £83.72 | £8,372 |
| £42.75 | £17.78 | £10.42 | €35.91 | £2.47 | €109.33 | £10,933 |
| £15.57 | £4.79 | €9.59 | € 34.73 | £1.58 | £66.26 | €6,626 |
| £16.50 | £8.78 | £10.42 | €35.65 | £1.61 | €72.96 | €7,296 |
| £26.36 | £9.76 | £10.42 | €35.23 | £1.91 | £83.68 | ¢8,368 |
| £30.06 | £10.68 | £10.42 | €35.37 | £2.03 | £88.57 | €8,857 |
| €24.75 | £10.60 | €10.42 | € 35.51 | €1.90 | £83.18 | €8,318 |
| £8.25 | €2.85 | €9.59 | €34.87 | £1.51 | £57.07 | € 5,707 |
| £12.67 | £8.07 | €9.59 | €35.07 | £1.49 | £66.89 | €6,689 |
| £22.75 | €7.21 | £10.42 | €35.90 | £1.81 | €78.09 | €7,809 |
| £14.66 | £5.10 | €9.59 | £35.02 | £1.45 | £65.83 | £6,583 |
| £27.47 | £11.29 | £10.42 | €35.51 | £1.98 | £86.67 | ¢8,667 |
| £19.80 | £11.38 | €10.42 | €35.32 | £1.73 | £78.65 | €7,865 |

