

Northstowe, Cambridgeshire



Homes England

LSH has been appointed to act as sole Land Agent at Northstowe (3-year contract)

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|----------------|---------------------------------------|
| CLIENT | Homes England |
| PROJECT | Northstowe, Cambridgeshire |
| SECTOR | Development Consultancy |
| ADVICE | Strategic Consultancy and Land Agency |
| DATE | June 2024 - Present |

"I also wanted to acknowledge and thank you for all the work you have put in, without which we would have struggled to achieve our deadline. We are very grateful that we can count on your support, knowledge and experience."
Mo Ismail, Homes England in August 2024



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OUR ROLE

- **Land Release Strategy:** LSH is advising Homes England on an optimal land release strategy, ensuring appropriate land sale sequencing and best value is achieved. This aims to ensure that Northstowe is delivered in accordance with Homes England's vision.
- **Land Parcel Disposals:** LSH is involved in a number of workstreams relating to the disposal of land parcels at Northstowe, principally the sale of Phases 2D1, 3B, and two substantial Town Centre land parcels, collectively extending to c.4,000 homes plus ancillary uses.

RESULTS

The range of services LSH is tasked with providing will deliver the following results:

- The successful delivery of Northstowe, in accordance with the original vision and fundamental objectives for the scheme.
- Maximise the value of land assets, ensuring that the disposal process and transaction structure meets the needs of both the developer market and Homes England.
- To work on strategies which ensure that Northstowe develops into an attractive and prosperous new town where people want to live.