



Lambert
Smith
Hampton

ASSET ADVISORY

ABL SERVICES

lsh.co.uk

ASSET BASED LENDING SERVICES

- Asset valuations and reviews for the Asset Based Lender
- Supporting re-financings, MBOs, MBIs and acquisitions including private equity investments

A specialist and highly experienced team, based around the UK, covering all four asset classes:

**ACCOUNTS
RECEIVABLE**

INVENTORY

**PLANT &
MACHINERY**

REAL ESTATE

OUR CLIENTS

Our clients are asset based lenders, debt advisory, corporate finance, private equity and corporates including:

ABN AMRO Commercial Finance

Aldermore Bank

Arbuthnot Commercial ABL

Barclays Trade and Working Capital

BDO LLP

Bibby Financial Services

BNP Paribas Commercial Finance Breal Zeta

Commercial Finance Cadence Advisory

Clearwater Corporate Finance

Close Brothers Invoice Finance

FRP Advisory

HSBC Invoice Finance

Independent Growth Finance

Investec Capital Solutions

KPMG

Leumi ABL

Lloyds Commercial Banking

Nucleus Commercial Finance

PNC Business Credit

Praetura Commercial Finance

PwC

RBS Invoice Finance

Santander Corporate and Commercial Banking

Secure Trust Bank Commercial Finance

Shawbrook Bank

Wells Fargo Capital Finance

White Oak UK

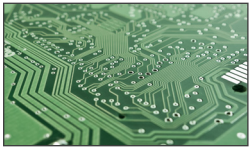
Wyelands Bank

OUR WORK



Steel Casting & Forging - Valuation of Plant, Machinery & Inventory

The assets valued included equipment used in the production and engineering of integrated steel and roll making, along with inventory produced and held for confirmed customer orders.



Electronic Components - Valuation of Inventory

We worked with the debt advisor and the business to understand their market, processes, sales route and product uses to establish the best route to maximise value.



Dairy Products - Valuation of Plant & Machinery

We valued equipment used in the manufacture and distribution of cheese, milk and dairy products for an asset based lender.



Materials Handling - Valuation of Hire Equipment

Due to the specialist nature of the borrower, we undertook an alternative to the usual exit strategy based on breakup, with the realisation of the assets assessed as part of on-going trading operations.



Polymer Compound Production - Valuation of Inventory

In relation to a processor and supplier of polymers and compounds used for rotational moulding businesses, we valued finished goods compounds, work in progress and raw materials.



Construction - Valuation of Plant & Machinery/Accounts Receivable Review

We undertook a bespoke process for the business which operates a fleet of vehicles engaged in construction projects, with an associated receivable that is contractual in nature.



Steel Stockholding - Valuation of Inventory

We carried out a detailed analysis of the market, the business, its customers, sales history and order book to establish the net orderly liquidation value of the inventory to assist with the on-going finance of the business.



Plumbing - Valuation of Inventory

We worked with this business involved in the sale of heating and bathroom materials to tradespeople, housing developers, local authorities, government departments and other trade merchants.



Timber - Valuation of Inventory

We valued the inventory of this business which imports, treats and sells certified soft wood timber products and fencing.

OUR EXPERTISE:

Agriculture	Oil & Gas
Automotive	Pharmaceuticals
Construction	Plastics & Polymers
Contractors Hire Plant	Plumbing
Dairy	Printing & Packaging
Distilleries	Steelmaking & Stockholding
Electronics Engineering	Textiles
Food Processing	Timber
Manufacturing	Waste Recycling
Materials Handling	

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